

UKEF Appoints Representative in Mexico

Experienced international trade and structured finance professional Diego Folino has joined as Country Head to improve awareness of the organisation in the market and support trade relations between the UK and Mexico.

UKEF is strategically placed to provide competitive and innovative finance to companies in Mexico looking to do business with the UK. The British government is committed to improving its trading relationship with Mexico, and to support this UKEF has over £4 billion available for UK companies exporting to Mexico as well as Mexican buyers of UK goods and services. It can also provide loan guarantees in Mexican Pesos – allowing buyers of goods and services from the UK the flexibility to “buy British and pay local”.

Country Head Diego Folino has taken up office at the British Embassy in Mexico City and will work closely with the Department for International Trade and other UK government departments to deliver on this trading potential.

Diego has over 25 years of experience within the International Financial Sector. He led the launch of the Bank of China’s operations in Mexico and prior to that, successfully led institutions including Bank of New York Mellon Mexico and Standard Chartered as President and Country CEO for several years. Most recently as founder and CEO of Tinto Capital, he successfully advised companies and senior executives of corporate and financial institutions on strategy, business development and investment banking activities.

Diego Folino said “I am excited about this role and about creating stronger trading links between Mexico and the UK. The UK has a global reputation for excellence across a wide a range of sectors, and I look forward to bringing the benefits of that expertise to Mexico’s rapidly growing economy.”

Commenting on the appointment, Richard Simon Lewis, Head of Origination, Client Coverage, Marketing and Communications at UK Export Finance said “UKEF is committed to expanding the global reach of the UK’s companies into Mexico and across the wider Latin American region. Diego’s appointment represents the strength of that commitment and I look forward to working together to forge strong links into this key market as UKEF builds out its overseas network.”

Notes to Editors:

About UKEF

Established in 1919, UKEF is the UK Government’s Export Credit Agency, helping buyers around the world trade with UK suppliers by offering attractive financing options. Alongside long repayment terms, UKEF has the ability to support a wide range of financing structures and offers one of the most flexible local content requirements of any credit agency in the world. Full details of its products and services are available [on its website](#).