

TALL Security Print export to Kenya with help from UKEF

About TALL Security Print

Region	Cheshire
Sector	Printing
Export destination	Kenya
UKEF support	Export insurance policy

TALL sells secure paper products such as educational certificates, cheques and ballot papers from their headquarters in Cheshire. While much of its business is domestic, exporting has become increasingly crucial for TALL.

They won a £330,000 contract to supply two million high-school diplomas to Kenya. TALL would usually seek payment guarantee via an Irrevocable Letter of Credit. However, this wasn't available on this contract and TALL was unable to secure credit insurance from the private market.

TALL turned to UK Export Finance (UKEF) and our [Export Insurance Policy](#). We provided TALL with the insurance they needed to help them fulfil the contract.

With the increase in turnover thanks to this latest deal, and the promise of repeat business from their client, TALL hope to further grow their international business to over 20% of their turnover, entering new markets across Africa and the Caribbean.

Bill Lamb, Group Finance Director at TALL Group, said:

This support from UKEF was absolutely critical. It gave us the confidence to be able to proceed and build our relationship with a new client. We have just received a further contract from the Kenyan National Examination Council, meaning that that one insurance policy from UKEF could enable a great deal more future business.

Kevin Ledwith, UKEF Export Finance Manager for North West England, said:

There is a world of opportunity out there for companies across the North-West. Businesses that export are more productive and profitable than those that don't, which helps to create more jobs and increase prosperity. UKEF can help businesses win orders, fulfil contracts and get paid, and I was delighted to help TALL to continue their exporting journey.

Putting the right finance and insurance in place can give you the exporting edge, helping you to win contracts, fulfil orders and get paid.

[Tell us about your business](#)

[Update on the Implementation of the Whiplash Reform Programme](#)

I would like to provide an update on next steps for the Whiplash Reform Programme.

The government remains firmly committed to implementing these measures which are intended to control the number and cost of whiplash claims. Under the Programme, we will increase the small claims track limit for road traffic accident related personal injury claims to £5,000; as well as introduce a fixed tariff of damages for pain, suffering and loss of amenity for whiplash injuries, and a ban on the making or accepting of offers to settle a whiplash claim without a medical report.

The government indicated on 27 February 2020 that after careful consideration it had decided to implement the whiplash reforms in August 2020. However, it is apparent that the current Covid-19 pandemic has had an unprecedented impact on the medical, legal and insurance sectors. While the whiplash reform measures remain important, the government is committed to acting to ease the disruption and pressures caused by the Covid-19 outbreak where it can.

As a result, the government has considered representations from key stakeholder groups and agrees that now is not the time to press ahead with significant transformational change to the personal injury sector.

We have therefore decided to delay the implementation of the whiplash reform programme to April 2021. This will enable key sectors of this country's business to focus their energies on delivering their response to Covid-19, and will allow the government to focus on delivering key services in the justice area during this difficult time.

The government will continue to monitor developments in relation to the current pandemic and will, if necessary, make further announcements in regard to the implementation of these important reforms.

[ACMD advice on administration rights for therapeutic radiographer independent prescribers](#)

Dr Owen Bowden-Jones, chair of the Advisory Council on the Misuse of Drugs (ACMD) and Professor Roger Knaggs, the chair of the ACMD's Technical Committee, write to ministers to provide the ACMD's advice on the administration rights of morphine by injection for therapeutic radiographer independent prescribers.

The [government's response](#) to this letter is now available.

[Fatal accident near Roade](#)

- Only go outside for food, health reasons or work (but only if you cannot work from home)
- If you go out, stay 2 metres (6ft) away from other people at all times
- Wash your hands as soon as you get home

Do not meet others, even friends or family.

You can spread the virus even if you don't have symptoms.

[COVID-19: CMA approach to merger assessments](#)



Following its [statement about working practices](#) issued on 18 March, the

Competition and Markets Authority (CMA) has set out more detail on its approach to merger investigations during the Coronavirus pandemic.

It has produced [guidance on Merger assessments during the Coronavirus \(COVID-19\) pandemic](#) to provide further information on key aspects of its practice, including information-gathering, the timing of investigations and the conduct of meetings and hearings, as well as its approach to interim measures and substantive assessment. As an Annex to the guidance, the CMA has also issued a 'refresher' on [how it is likely to approach 'failing firm' claims in merger investigations](#).

The CMA is conscious of the challenges that Coronavirus brings for businesses involved in CMA investigations and will seek to take these into account where it can. All merger investigations follow established processes and are subject to legally binding deadlines, however, and these timescales have not changed as a result of Coronavirus.

The CMA's overall approach to assessing the circumstances in which a merger causes competition concerns remains unchanged. The CMA will continue to assess deals and will take the appropriate action where necessary to protect UK consumers. It will, however, carefully consider the available evidence in relation to the possible impacts of Coronavirus on competition in each case.

Today's guidance follows the publication of CMA's [approach to essential business cooperation](#) during the current crisis.

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