## <u>News story: Public sector can save £35</u> million on estates through new CCS <u>framework</u>

The Estates Professional Services framework (RM3816) could save public sector bodies like local councils, NHS trusts, schools, the emergency services and housing associations £35 million over the next 4 years.

The new framework enables organisations to buy advice, guidance and associated services to help them to manage their estates and assets, reduce property costs, release unwanted property assets, and identify savings and opportunities to generate income from land and buildings.

It is expected that £430 million will be spent through the framework over the next 4 years. More than a third of the businesses supplying the new agreement are SMEs (35%), with regional expertise maximised through an innovative lotting structure.

Stakeholders from across central government, devolved administrations and the wider public sector have been engaged since the procurement began in order to build a commercial framework that suits diverse customer requirements.

More than 120 suppliers contacted CCS about the agreement and were kept engaged throughout the process.

## How it will work

The agreement will complement other CCS property frameworks including Project Management and Full Design Team Services, Facilities Management, and Construction, enabling CCS to provide a comprehensive offering for property management solutions.

The framework will be structured into 4 lots, with regional panels included on lot 2.

- Lot 1 National
- Lot 2A East Anglia
- Lot 2B East & West Midlands
- Lot 2C London & South East England
- Lot 2D North East England
- Lot 2E North West England & North Wales
- Lot 2F Northern Ireland
- Lot 2G Scotland
- Lot 2H South Wales & South West England
- Lot 3 Vertical Real Estate
- Lot 4 Facilities Management and Property Services (Procurement Managed Service)

## What's different about this framework?

The framework offers a wider range of services and provides access to vertical real estate suppliers for the first time, as well as a managed procurement offering.

More SMEs have won places to supply estates services to the public sector than ever before, with a new focus on regional expertise.

It also offers a more flexible pricing model than before, with various options available to customers such as incentivised, gainshare, hourly/daily rates and lump sum, enabling customers to tailor their contracts to meet their needs.

To find out more, visit the Estates Professional Services web pages.

Read <u>how Montagu Evans grew their business</u> thanks to winning a place on Estates Professional Services.