# EU financial regulators warn against risks for EU financial markets, Brexit, asset repricing and cyber-attacks key risks

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- sudden repricing of risk premia as witnessed by the recent spike in volatility and associated market corrections;
- uncertainties around the terms of the UK's withdrawal from the EU; and
- cyber-attacks.

The ESA report also reiterates their warning to retail investors investing in virtual currencies and raises awareness for risks related to climate change and the transition to a lower-carbon economy.

In light of the ongoing risks and uncertainties, especially those around Brexit, supervisory vigilance and cooperation across all sectors remains key. Therefore, the ESAs advise the following policy actions by European and national competent authorities as well as financial institutions:

- Against the backdrop of the potential for sudden risk premia reversals, supervisory stress testing remains a crucial tool for the management of systemic risk — these tests are to ensure that systemically relevant sectors and players are safe to withstand market shocks, such as insurance and occupational pensions sectors, central counterparties (CCP), banks and in the future asset managers;
- Brexit: the ESAs recommend EU financial institutions and their counterparties, as well as investors and retail consumers, to consider timely mitigation actions to prepare for the UK's withdrawal from the EU – including possible relocations and actions to address contract continuity risks;
- Cyber security: the ESAs encourage financial institutions to improve fragile IT systems, explore inherent risks to information security, connectivity, and outsourcing. To support this, the ESAs will continue addressing cyber risks for securities, banking and insurance markets and monitor firms' use of cloud computing and potential build-up of cyber risks; and
- Climate change: the ESAs recommend financial institutions to consider sustainability risk in their governance and risk management frameworks and to develop responsible, sustainable financial products moreover, supervisors should enhance their analysis of potential risks related to climate change for the financial sector and financial stability.

### **Background**

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Through the Joint Committee, the three ESAs cooperate regularly and closely to ensure consistency in their practices. In particular, the Joint Committee works in the areas of supervision of financial conglomerates, accounting and auditing, micro-prudential analyses of cross-sectoral developments, risks and vulnerabilities for financial stability, retail investment products and measures combating money laundering. In addition, the Joint Committee also plays an important role in the exchange of information with the European Systemic Risk Board (ESRB).

### **Daily News 12 / 04 / 2018**

# La Commission européenne lutte contre les pratiques commerciales déloyales dans la chaîne d'approvisionnement alimentaire

La Commission propose aujourd'hui d'interdire les pratiques commerciales déloyales les plus dommageables dans la chaîne d'approvisionnement alimentaire, de façon à garantir des conditions plus équitables pour les agriculteurs et les petites et moyennes entreprises de l'agroalimentaire. La proposition de la Commission prévoit également des mesures coercitives appropriées; des sanctions pourront être en effet infligées par les autorités nationales en cas d'infraction avérée. Les petits opérateurs de la chaîne d'approvisionnement alimentaire, dont les agriculteurs, sont particulièrement vulnérables aux pratiques commerciales déloyales utilisées par leurs partenaires commerciaux au sein de la chaîne. Bien souvent, ils ne disposent que d'un faible pouvoir de négociation et n'ont pas d'autres moyens de faire parvenir leurs produits aux consommateurs. Jyrki Katainen, Vice-président chargé de l'emploi, de la croissance, de l'investissement et de la compétitivité, a déclaré: «Les rapports de forces dans la chaîne d'approvisionnement alimentaire ne sont pas égaux. Avec cette proposition, la Commission s'attaque de front aux pratiques commerciales déloyales. En fixant des normes minimales et en renforçant l'application des règles, la proposition devrait permettre à ces opérateurs d'affronter la concurrence dans des conditions équitables, et de contribuer ainsi à l'efficacité globale de la chaîne.»Phil Hogan, Commissaire chargé de l'agriculture et du développement rural, a dit: «Une chaîne a la solidité de son maillon le plus faible: pour être efficace et efficiente, la chaîned'approvisionnement alimentaire doit aussi être équitable. La proposition présentée aujourd'hui visefondamentalement l'équité - donner la parole à ceux qui ne l'ont pas-, pour aider ceux qui, sans qu'ils n'y soient pour rien, subissent une position de négociation faible.» Des pratiques commerciales déloyales seront directement proscrites tandis que d'autres ne seront autorisées qu'à

condition d'avoir été convenues en des termes clairs et univoques entre les parties, par exemple le renvoi au fournisseur, par l'acheteur, des denrées alimentaires invendues. Les mesures proposées complètent celles qui existent déjà dans les États membres, ainsi que le code de conduite volontaire appelée "Supply Chain Initiative". Un communiqué de presse et un mémo sont en ligne dans toutes les langues. (Pour plus d'informations: Daniel Rosario — Tel.: +32 229 56185; Clémence Robin — Tel: +32 229 52509)

### Juncker Plan: €120 million for innovative Dutch SMEs

The European Investment Fund (EIF) and Aegon Asset Management have signed a guarantee agreement supporting a €120 million portfolio of loans for innovative Dutch companies. This InnovFin SME Guarantee agreement was made possible by the support of the European Fund for Strategic Investments (EFSI), the central pillar of the Juncker Plan. Thanks to this EU support, Aegon will provide subordinated loans (loans which will be repaid after all other debt is repaid) to innovative SMEs and small mid-caps at favourable terms. Carlos Moedas, European Commissioner for Research, Science and Innovation, said: "The deal signed today brings exciting opportunities for small Dutch companies with innovative ideas they want to make a reality. With this fresh injection of €120 million into the Dutch SME eco-system, we are helping our small businesses to grow and create jobs." (Full press release is found here. For more information: Christian Spahr – Tel.: +32 229 56153; Siobhán Millbright – Tel.: +32 229 57361)

### Commission adopts the Opinion on the Austrian Draft Budgetary Plan

The European Commission has today adopted its Opinion on the updated Draft Budgetary Plan (DBP) of Austria and found it to be broadly compliant with the Stability and Growth Pact (SGP). In October last year, Austria submitted a DBP based on unchanged policies, which is an agreed practice for governments without full budgetary powers. The Commission called on Austria to submit an updated plan as soon as a new government takes office and received the document on 21 March. The assessment of the updated DBP is more favourable compared to the one in the autumn, which was based on a no-policy change DBP. This reflects the markedly improved economic situation and outlook, as well as the policy measures for 2018 included in the updated plan. Still, there is a risk of some deviation for 2018 as well as for2017 and 2018 taken together. The Commission therefore invites the authorities to stand ready to take further measures within the national budgetary process to ensure that the 2018 budget will be compliant with the SGP. The Opinion and related documents are available online. (For more information: Christian Spahr - Tel.: +32 229 50055; Annikky Lamp - Tel.: +32 229 56151)

# The future of EU finances: Commissioner Creţu debates cohesion policy after 2020 in Luxembourg

Today, Commissioner for Regional policy Corina **Creţu** debated the future of cohesion policy at the General Affairs Council in Luxembourg. This was the last Council on cohesion before the Commission puts forward its proposal on the next long term EU budget, on 2 May, with the post-2020 cohesion policy proposal following closely. Discussions focused on the future scope and

priorities of the policy. Commissioner Cretu stated her conviction that Europe needs a cohesion policy for all regions. But the statu quo is not an option; the Commissioner highlighted the need for more flexibility, a more tailored approach to regional needs, with a new allocation method and new indicators for example, as well as a stronger link between cohesion policy and structural reforms. On priorities for investments; "we know the growing impact globalisation is having on regions," said the Commissioner, stressing the necessity to help regions achieve industrial transition, embrace innovation and invest in their people, with the help of smart specialisation. The Commissioner also mentioned the need for a long-term response to the migration challenge, supported by cohesion policy. In addition, Commissioner Cretu debriefed the ministers on the progress made under the seven communication actions to improve the visibility of cohesion policy, which she presented in April 2017 with Commissioner Thyssen. Commissioner Creţu's speaking points at the Council are available <a href="here">here</a>. The press conference will start at 13h30 CET and can be watched here. (For more information: Johannes Bahrke - Tel.: +32 229 58615, Sophie Dupin de Saint-Cyr - Tel.: +32 229 56169)

### Concentrations: la Commission autorise l'acquisition d'une partie de l'activité "gaz naturel liquéfié" d'Engie par Total

La Commission européenne a approuvé, en vertu du règlement européen sur les concentrations, l'acquisition par Total d'un portefeuille d'actifs dans le domaine du gaz naturel liquéfié (GNL) appartenant à Engie, toutes deux basées en France. Le portefeuille d'actifs GNL d'Engie ("Engie GNL") qui fait l'objet de la concentration comprend des contrats de fourniture, de vente et de regazéification de GNL, des droits de propriété et de tirage sur des usines de liquéfaction et des méthaniers, ainsi que les entités juridiques et le personnel associés à ces activités. Total est un fournisseur d'énergie qui exerce des activités à l'échelle internationale dans les secteurs pétrolier et gazier, ainsi que dans les secteurs des énergies renouvelables et de la production d'électricité. La Commission a conclu que l'acquisition envisagée ne soulèverait pas de problèmes de concurrence au regard des chevauchements limités entre les activités de Total et d'Engie GNL dans le domaine de la fourniture en gros, du transport et de la regazéification du GNL, ainsi que de la liquéfaction du gaz naturel. De plus, les relations verticales entre Total et Engie GNL ne sont pas susceptibles d'affaiblir la concurrence dans la fourniture en gros et la regazéification de GNL dans l'Espace économique européen et en France en particulier. L'opération a été examinée dans le cadre de la procédure normale de contrôle des concentrations. De plus amples informations sont disponibles sur le <u>site concurrence de la Commission</u>, dans le <u>registre public des affaires</u> sous la référence <u>M.8771</u>. (Pour plus d'informations: Ricardo Cardoso — Tel.: +32 229 80100; Maria Sarantopoulou — Tel.: +32 229 13740)

Eurostat press release: Eurostat press release: La production industrielle en baisse de 0,8% dans la zone euro, en baisse de 0,7% dans l'UE28 (Février 2018 comparé à janvier 2018)

En février 2018 par rapport à janvier 2018, la production industrielle corrigée des variations saisonnières a diminué de 0,8% dans la zone euro

(ZE19) et de 0,7% dans l'UE28, selon les estimations d'Eurostat, l'office statistique de l'Union européenne. En janvier 2018, la production industrielle avait reculé de 0,6% dans la zone euro et de 0,3% dans l'UE28. En février 2018 par rapport à février 2017, la production industrielle a augmenté de 2,9% dans la zone euro et de 3,1% dans l'UE28. Un communiqué Eurostat est à votre disposition en ligne. (Pour plus d'informations: Ricardo Cardoso — Tel.: +32 229 80100; Victoria von Hammerstein — Tel.: +32 229 55040; Maud Noyon — Tel.: +32 229 80379)

#### **STATEMENTS**

# Statement by Commissioner Thyssen following the adoption of the revised Europass framework

Today, EU Member States adopted the Commission's proposal to revise the Europass framework. The revision, which aims at simplifying and modernising the Europass CV and other skills tools for the digital age, will enable people across the EU to make their skills and qualifications more visible, and will help policy makers to anticipate labour market needs and trends. In reaction to the agreement of the Member States, Commissioner for Employment, Social Affairs, Skills and Labour Mobility, Marianne Thyssen, said: "I warmly welcome today's adoption in Council of the revision of the Europass Decision. [...] Europass has clearly demonstrated its added value as vehicle to communicate skills across the EU, but it has to evolve in parallel to challenges and opportunities in the digital age. Thanks to today's adoption of our proposal to modernise Europass, the framework will offer an eportfolio for storing and sharing information, tools for people to selfassess their skills and tools for describing formal and informal learning as well as qualifications. [...] The Commission looks forward to beginning work on implementation of this new era for Europass in close co-operation with the Member States and stakeholders. I wish to thank all those involved for their commitment to ensuring better tools and services for skills and qualifications for our citizens." With today's agreement, the Commission has now delivered on all ten actions under the **Skills Agenda for Europe**, launched in June 2016. The state of play of the Skills Agenda is available here. The full statement is available online. (For more information: Christian Wigand-Tel.: +32 229 62253; Sara Soumillion — Tel.: + 32 229 67094)

### **ANNOUNCEMENTS**

Commissioner Stylianides meets Bulgarian Prime Minister Borissov to discuss rescEU, the EU's comprehensive plan to strengthen its emergency response to disasters

Today Commissioner for Humanitarian Aid and Crisis Management Christos **Stylianides** travels to Sofia to meet Bulgarian Prime Minister Boyko Borissov. During the meeting Commissioner **Stylianides** will present and discuss <u>rescEU</u> — the Commission's ambitious plans to further strengthen Europe's ability to deal with disasters in the framework of the <u>European Civil Protection Mechanism</u>. Bulgaria is already one of the 34 participating states to the European Civil Protection Mechanism and has both provided and received assistance during times of crises. The comprehensive proposal put

forward by the European Commission in November 2017 is set to upgrade the existing mechanism in order to more effectively address natural hazards in Europe: floods, forest fires, earthquakes and epidemics. The Commission proposals foresees two complementary strands of action, targeting (1) a stronger collective response at European level via rescEU, and (2) stepping up disaster prevention and preparedness capacities. Administrative procedures will also be streamlined and simplified to reduce the time needed to deploy life-saving assistance. With the implementation of rescEU, Bulgaria, alongside the rest of the Member States, will be able to directly benefit from a strengthened European response to disasters. (For more information: Maja Kocijancic — Tel.: +32 229 86570; Christina Wunder — Tel.: +32 229 92256)

### Commissioner King in Zagreb to discuss security issues

Commissioner for the Security Union Julian **King** will be in Zagreb, Croatia today and tomorrow, where he will meet Minister for the Interior Davor Božinović and State Secretary of the Ministry of Justice Kristian Turkalj to discuss security issues including the fight against terrorism and cooperation on information exchange. In addition, Commissioner King will meet with members of the European Affairs and the Domestic Policy and National Security Committees of the Croatian Parliament. He will also participate, together with Vice-President Jyrki **Katainen** and Commissioner Neven **Mimica**, in a working lunch with Prime Minister Andrej Plenković.(For more information: Natasha Bertaud — Tel.: +32 229 67456; Tove Ernst — Tel.: +32 229 86764; Katarzyna Kolanko — Tel.: +32 229 63444)

### Migration: Commissioner Avramopoulos visits reception facilities in Greece

Commissioner for Migration, Home Affairs and Citizenship Dimitris
Avramopoulos is in Greece today to visit reception facilities in Ritsona as
well as rental accommodation for asylum seekers and refugees in Livadia
funded by the Commission's <u>ESTIA programme</u> together with the Greek Minister
for Migration Dimitris Vitsas. A joint press point is scheduled to take place
around 12:45 CET in the Ritsona facility and will be broadcast live by <u>EbS</u>.
(For more information: Tove Ernst — Tel.: +32 229 86764; Markus Lammert —
Tel.: +32 299 80423)

Upcoming events of the European Commission (ex-Top News)

EU financial regulators warn against risks for EU financial markets,

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# European Commission acts to ban unfair trade practices in the food supply chain

The Commission proposes today to ban the more damaging unfair trading practices in the food supply chain to ensure fairer treatment for small and medium sized food and farming businesses. In addition, the proposal includes effective enforcement provisions: sanctions can be imposed by national authorities where infringements are established.

Smaller operators in the food supply chain, including farmers, are vulnerable to unfair trading practices employed by partners in the chain. They often lack bargaining power and alternatives to get their products to consumers.

Vice-President Jyrki **Katainen**, responsible for Jobs, Growth Investment and Competitiveness, said: "There are imbalances of bargaining power in the food supply chain and with this proposal the Commission is tackling the unfair trading practices head-on. We act because unfair business conduct undermines the economic viability of operators in the chain. By setting minimum standards and reinforcing the enforcement, the proposal should ensure that these operators are able to compete on fair terms, thereby contributing to the overall efficiency of the chain. This is a clear statement for more fair business conduct."

Agriculture and rural development Commissioner Phil **Hogan** said: "Any chain is only as strong as its weakest link. An efficient and effective food supply chain is a fair one. Today's proposal is fundamentally about fairness — about giving voice to the voiceless — for those who, through no fault of their own, find themselves the victims of a weak bargaining position. Today's initiative to ban unfair trading practices is about strengthening the position of producers and SMEs in the food supply chain. The initiative is equally about providing strong and effective enforcement. We are looking to eliminate the "fear factor" in the food supply chain, through a confidential complaints procedure."

The unfair trading practices to be banned are late payments for perishable food products, last minute order cancellations, unilateral or retroactive

changes to contracts and forcing the supplier to pay for wasted products. Other practices will only be permitted if subject to a clear and unambiguous upfront agreement between the parties: a buyer returning unsold food products to a supplier; a buyer charging a supplier payment to secure or maintain a supply agreement on food products; a supplier paying for the promotion or the marketing of food products sold by the buyer.

The Commission's proposal requires Member States to designate a public authority in charge of enforcing the new rules. In case of proven infringement, the responsible body will be competent to impose a proportionate and dissuasive sanction. This enforcement authority will be able to initiate investigations of its own initiative or based on a complaint. In this case, parties filing a complaint will be allowed to request confidentiality and anonymity to protect their position towards their trading partner. The Commission will set up a coordination mechanism between enforcement authorities to enable the exchange best practices.

The proposed measures are complementary to measures existing in Member States and the code of conduct of the voluntary Supply Chain Initiative. Member States can take further measures as they see fit.

The Commission's proposal will take the form of a European law (directive) and will now be submitted together with an impact assessment to the two colegislators, the European Parliament and the Council, where Member States' governments are represented.

### Background

The Commission Work Programme 2018 states that "the Commission will propose measures to improve the functioning of the food supply chain to help farmers strengthen their position in the market place and help protect them from future shocks".

This initiative follows the references to the food chain in President Juncker's State of the Union speeches of 2015 and 2016, and is a political response to the resolution by the European Parliament adopted in June 2016 inviting the European Commission to submit a proposal for an EU-level framework concerning unfair trading practices. Moreover, in December 2016, the Council called on the Commission to undertake an impact assessment with a view to proposing an EU legislative framework or other non-legislative measures to address unfair trading practices.

The Commission has been working towards a fairer and more balanced food supply chain since the beginning of its mandate. In 2016 we set up the Agricultural Markets Task Force (AMTF) to assess the role of farmers in the wider food supply chain and make <a href="recommendations">recommendations</a> on how it can be strengthened. On the basis of these recommendations, the Commission launched an <a href="inception impact assessment">inception impact assessment</a> and a <a href="public consultation">public consultation</a> on the improvement of the food supply chain in 2017, which in turn helped identify the specific unfair trading practices covered by the Directive. A <a href="recent EU-wide opinion poll">recent EU-wide opinion poll</a> published in February 2018 shows that a great majority of respondents (88%) consider that strengthening farmers' role in the food supply chain is

important. 96% of the respondents to the 2017 public consultation on the modernisation of the CAP agreed with the proposition that improving farmers' position in the value chain including addressing UTPs should be an objective of the EU's Common Agricultural Policy.

The proposals build on an existing voluntary code of best practice in the supply chain, known as the <u>Supply Chain Initiative</u> (SCI). The SCI was established in 2013 by seven EU-level associations covering the food and drink industry, branded goods manufacturers, the retail sector, small and medium-sized enterprises, and agricultural traders. The SCI was developed as a result of the Commission-led <u>High-Level Forum on a Better Functioning Food Supply Chain</u> established in 2010 to help develop policy in the food and drink sector and contribute to a better functioning food supply chain.

### For More Information

<u>Commission proposal against unfair trading practices in the food supply chain</u>

MEMO: Tackling unfair trading practices in the food supply chain

# Tackling unfair trading practices in the food supply chain

### What are unfair trading practices?

Unfair Trading Practices (UTPs) are Business-to-Business practices that deviate from good commercial conduct and are contrary to good faith and fair dealing. They are usually imposed unilaterally by one trading partner on another. The food supply chain (FSC) is particularly vulnerable to unfair trading practices due to large differences in bargaining power.

# Why regulate unfair trading practices now? Why aren't voluntary codes of conduct enough?

The European Commission has been looking into unfair trading practices (UTPs) in the food supply chain for several years already. There were <u>Communications</u> on the subject published in 2009 and 2014. In January 2016, the Commission took note in a <u>specific report</u> of positive developments to address unfair trading practices in the sector, both at national level and in the form of the voluntary "<u>Supply Chain Initiative</u>" initiated by the private sector. At the time, the need for EU legislation in this area was considered unnecessary but the Commission committed nevertheless to re-assess that need in the light of subsequent developments before the end of its mandate.

In November 2016, the Agricultural Markets Taskforce, an independent highlevel group of experts created by the European Commission, presented its findings in a report entitled <u>'Improving Market Outcomes - Enhancing the Position of Farmers in the Supply Chain'</u>. It recommended, among other recommendations, that the EU legislate in the areas of unfair trading practices for agricultural products.

In early 2018, the Commission finalised a stock-taking of the developments related to unfair trading practices in the Member States and within the private sector, and it found that the expectations from 2016 were not met, as the earlier promising developments had slowed down with few recommendations being taken up. For instance, several Member States still had no or only limited UTP regimes in place, and key stakeholders had not joined the Supply Chain Initiative because of a weak governance structure that prevented effective investigation and enforcement of instances UTP cases.

As there are often significant differences in bargaining power between the different operators in the food supply chain, that still leads to situations where the weakest link, more often than not the agricultural producers, is being put in a vulnerable situation and subject to undue economic pressure.

A <u>EU-wide online public consultation</u> carried out in the second half of 2017 also confirmed that unfair trading practices in the food supply chain were still considered an issue by a majority of stakeholders, be it trade organisations, the farm sector and the food sector. 96% of the respondents to the 2017 public consultation on the modernisation of the CAP agreed with the proposition that improving farmers' position in the value chain including addressing UTPs should be an objective of the EU's Common Agricultural Policy. The most recent <u>Eurobarometer survey of citizens across the EU</u> also shows that strengthening farmers' role in the food chain is supported by a majority of citizens.

The Juncker Commission is a Commission that protects and in the face of unbalance and unfair behaviour which could be corrected, we decided to act and for the first time ever submit legislative proposals to regulate unfair practices in the food supply chain.

# Why did you choose these particular unfair trading practices to prohibit? What about the others?

There is a wide variety of trading practices covered by legislation at national level or by the private sector code of conduct. The UTPs selected by the Commission were widely seen as the most obviously unfair, affecting as they do in particular the weakest links in the food supply chain (namely farmers and small and medium-sized enterprises). There was also widespread consensus that these particular UTPs have a disruptive impact on the proper and efficient functioning of the food supply chain.

This consensus came from several sources: the <u>findings</u> of the <u>Agricultural</u> <u>Markets Task Force</u>, an expert group set up by the Commission in 2016; the Supply Chain Initiative's <u>Principles of Good Practice</u>; and the feedback the Commission received in response to various stakeholder consultations. For instance, in the Commission's <u>public consultation</u> on UTPs, respondents were asked to identify the practices they considered to be unfair and that had the

most negative impact, while the Commission's <u>inception impact assessment</u> also received considerable feedback. The Commission also sent targeted questions to companies, consumer organisations and national authorities, hosted a workshop on UTPs and had numerous meetings with food supply chain stakeholders and civil society groups.

### What are the products covered by the proposal?

Food products covered include agricultural products and products processed from agricultural products. Fishery products are included as agricultural products. The product coverage is in line with the occurrence of unfair trading practices in the food supply chain.

# For the purpose of this proposal, how do you describe buyers and suppliers? Which stakeholders are targeted?

The proposal applies to anyone involved in the food supply chain, be it a retailer, a food processor, a wholesaler, a cooperative or producers' organisation, or a single producer who would be engaging in any of the unfair trade practices identified. The proposal aims specifically at empowering the weakest partners with little bargaining power so the supplier has to be of small and medium size according to the definition set at EU level.

# Will this be an additional administrative burden for Member States? Will stakeholders in the food supply chain have to bear a financial cost?

Most Member State administrations already have structures in place to monitor and enforce legislation on UTPs, and in this case additional costs are expected to be marginal. Where such structures do not exist, the enforcement could be carried out by existing bodies such as competition authorities or consumer protection agencies which highly limit the costs.

In addition, evidence from those Member States that have recently established new structures to regulate UTPs under their national legislation shows that this is possible with a relatively low financial commitment.

Since most Member States already have some form of regulation of UTPs, businesses are likely to be well prepared and face only limited costs as a result. In any case, any additional costs are likely to be more than offset by the expected benefits of the policy in addressing particularly damaging UTPs.

## Will there be any sanctions in case of non-compliance? If so, what will they be?

Yes. One of the principal reasons for creating an EU-wide unfair trading practices regime is to complement the private sector initiative, known as the Supply Chain Initiative, with an enforceable minimum level of protection across Member States. The proposed Directive therefore requires Member States to designate a public authority to enforce the ban on the listed practices. This authority must be able to carry out investigations — upon request but also under its own initiative -, to impose fines, and to publish its decisions.

### What is the expected impact for farmers, processors, retailers?

Prohibiting the use of the UTPs identified as the most damaging for farmers and small and medium-sized suppliers in the food industry will increase trust within the supply chain, as well as compensating for the relative lack of bargaining power that these smaller operators have compared to their larger buyers. This should provide them with greater certainty (for example, they will no longer need to worry about finding a new buyer, due to last minute order cancellations) and reduce the need for them to manage risks over which they have little or no control.

### Will the price of food products increase for consumers?

No. There is no reason why this EU legislation should lead to price increases for consumers: in the public consultation carried out by the Commission, there was no evidence presented to suggest that the unfair trading practices targeted lead to lower consumer prices or that prohibiting them would lead to higher prices. Consumer organisations in fact tend to encourage the regulation of these practices because they have a negative effect on consumers in the longer term.

The legislation also allows for a report by the Commission on the application of the rules after three years, including on any impact on prices.

# How does this proposal relate to the High Level Forum for a Better Functioning Food Supply Chain and to the Supply Chain Initiative?

The proposed Directive complements — but does not replace — the voluntary code of conduct from the Supply Chain Initiative, which itself is a result of the High Level Forum set up by the Commission in 2010 to investigate issues across the food supply chain. The decision to propose a common minimum standard of protection in the EU enables those Member States that already apply tougher standards against unfair trading practices to continue to do so.

# Will Member States be allowed to go further and take their own measures? Will this duplicate or replace efforts of Member States?

Today's proposal, in the form of a Directive, is complementary to regulation at Member State level. Member States can go further in legislating, and many have more ambitious regulations already in place. Action at EU level creates a basic level of protection for operators in the food supply chain across the EU, through a minimum harmonisation of rules, shared rules on enforcement, and coordination of enforcement efforts.

### Will these rules apply to non-EU suppliers and/or buyers?

Yes, they will apply to non-EU suppliers. This is for reasons of fairness and to avoid unintended distorting effects. For instance, if only suppliers in the EU were protected from UTPs, but not suppliers from third countries, buyers might have an incentive to buy from these third-country suppliers (where they would be free to impose UTPs).

### Why is the Commission not taking action on price transparency?

The next step is indeed to turn to the issue of market transparency. The Commission will continue to work on this topic and we can expect to see the first results of this work in the second half of 2018. In parallel, the High Level Forum on the Better Functioning of the Food Supply Chain has a work strand dealing with this.

This work has to be seen as being undertaken on top of the transparency measures the Commission has already enacted such as the launch and working of the <u>market observatories</u> managed by DG AGRI.

### For More Information

The Agricultural Markets Taskforce

Basic facts and figures on the food supply chain