



# C o n t e n t s

welters *world* - a **Government** *WORLD* supplement

Desktop Memorial_____	3
Memorial Terrace_____	3
Originators of Economic Advancement_____	4
New Cemetery Village Scheme gets Green Light_____	5
Courtyard Development Phase 2_____	5
Burial Chamber Supply_____	6
New Muslim Burial Area_____	6
Double Granite Sarcophagi_____	7
Stone Engineering_____	7
Niche Wall Provision_____	8
New Phase Muslim Area_____	8
Tree of Life gives inspiration to all_____	9
Continued High Volume Production_____	10
Next Phase Planning_____	10
On the Conference Circuit_____	11
Memorial Orbs and Standing Stones_____	11
welters - Powering the Global Economy_____	12
Flanders Remembers_____	14
Brigantes Liverymen Winter Gathering Dec 2018_____	15
native breed preservation_____	16
welters® Heritage Galloways_____	17
Blackburn Grafter joins the welters® Heritage herds_____	18

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Cover picture:  
**welters® Cemetery Village**

# Desktop Memorial

As part of an ongoing provision established over many years, the company has recently completed a further installation of Desktop memorials on behalf of a Burial Authority. The Desktop Memorial can be used in single rows or back to back configurations and can additionally be fitted over below ground vaults to facilitate the interment of cremated remains caskets. Optional planter facilities are available for the control of floral tributes.



# Memorial Terrace

Continuing a long-term strategy to develop the embankment area at a South London cemetery, **welters®** have recently concluded a project which saw the creation of a Cemetery Village scheme that provides above and below ground interment facilities for the cemetery on land that was previously unsuitable for earthen burials due to the extreme gradient of the embankment slope.

Due to the success of previous burial chamber and mausolea installations carried out during Phases 1 – 5, this next phase has further extended the provision of interment facilities for the Burial Authority.

The scheme has proved an immediate success with a number of units already sold.



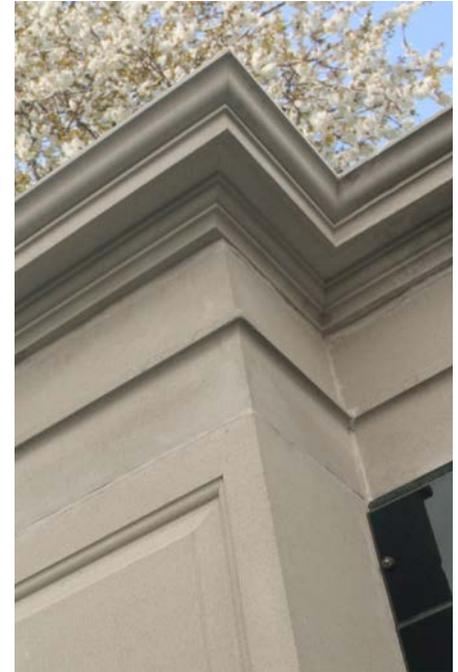
# Originators of Economic Advancement

The company is pleased to announce that two new Local Authorities are now benefitting from **welters® Cemetery Village** partnership programmes. As a leading force in the design and installation of innovative burial and memorialisation systems, **welters®** prides itself on creating viable working partnerships with Local and private Burial Authorities to achieve long term solutions and economic advancement. Before the advent of our proprietary interment and memorial

systems, many local Authorities considered cemeteries to be an unprofitable burden and a drain on resources. With the introduction of WOW burial chambers, memorial systems and mausolea facilities the fortunes of these cemeteries has been transformed into aesthetic and viable commodities generating real income and enhancing service provision.

**welters®** have been developing and manufacturing products for

a wide variety of purposes for over 30 years in this industry. By combining traditional skills such as sculpture and art with modern computerised design, the company has established the ability to produce high end results at an extremely competitive output. Using this marriage of 'old and new' the company can create modern design protected and proprietary alternatives to historically high cost processes, delivering low cost products of good design and build.



# New Cemetery Village Scheme gets Green Light

Following the success of similar schemes developed by **welters®** in other sites, a London Burial Authority has identified a large tract of land within a cemetery that previously was unsuitable for earthen burial.

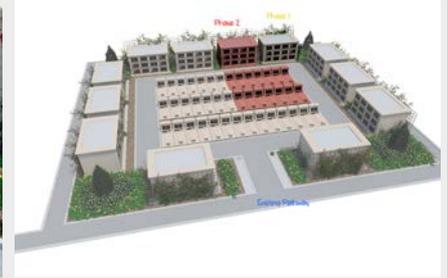
The site is currently being cleared in preparation for a drainage scheme, after which Phase 1 of the Cemetery Village development will commence.

The Cemetery Authority has been able to secure funding for this project as a direct result of previous schemes developed for them by **welters®**. The company were consulted to develop a pilot scheme comprising of a small number of burial chambers and mausolea, which

proved so popular it was soon expanded across four other phases, generating much needed income for the Authority and enabling additional interment choice for their service users.



## Courtyard Development Phase 2



Phase 2 of a Mausoleum Courtyard scheme has now concluded with additional mausolea and burial chambers installed onto the Phase 1 development.

The completed development will include 12 blocks of mausolea positioned in a courtyard arrangement. Each mausoleum block can accept 12 interments.

Burial chambers will provide further interment choice within the central area.



## Burial Chamber Supply



In 2018, a major Burial Authority in Scotland developed and opened a new cemetery extension which included the installation of 40 double interment burial chambers. The land was subject to poor drainage in places and the Authority consulted

SEPA and **welters**® on the suitability of using burial chambers to resolve the issue.

Phase 2 was completed in early 2019 with a further 66 double interment burial chambers being installed.



## New Muslim Burial Area

This Northern Burial Authority has developed a previously unused section of its cemetery for the purpose of Muslim burials. The area now has new roadways and a prayer stand constructed in early 2019.

As part of this new development the Authority instructed **welters**® to supply and install an initial quantity of single interment burial chambers, which will form the basis of ongoing provision as required according to the demand of the Muslim community as the service becomes established.



## Double Granite Sarcophagi

This project consists of the supply and installation of a granite double interment sarcophagi unit, which had been commissioned by a private family and has been installed over pre-purchased plots within the cemetery.



## Stone Engineering

welters® has developed a range of natural cast stone production techniques to produce hard wearing finishes for decorative cast stone products.

This hard finish is perfect for engraving purposes and provides a viable alternative to granite tablets and signs.



The tablets are manufactured at **welters®** UK based facility, utilising locally sourced and sustainable materials making them a very environmentally safe option

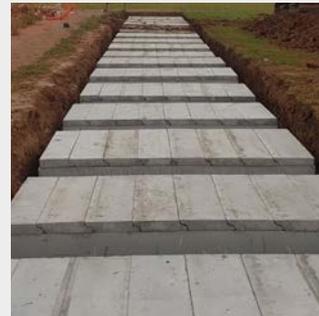
## Niche Wall Provision



A major South London has commissioned our services to design new niche wall facilities with two currently under utilised locations within their cemeteries.

The preliminary designs incorporate **welters**<sup>®</sup> proprietary interment systems and design

elements, specific to each location whilst maintaining a continuity of thought between the two. The use of imported materials such as granite were purposefully avoided in favour of decorative stone which is produced by **welters**<sup>®</sup> in the UK.



## New Phase Muslim Area

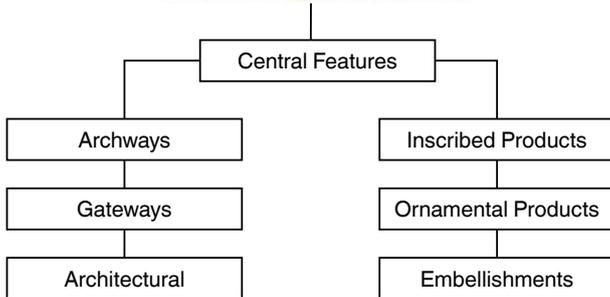
As part of an ongoing framework contract, **welters**<sup>®</sup> have recently installed a further 57 single interment chambers for the Muslim community of an East Midlands Burial Authority.

These latest installations extend an already substantial development and will provide much needed interment facilities, ensuring sufficient provision for the months going forward.

Where required, training is also provided for the Muslim community leaders in the preparation and sealing of the chamber systems.



# Tree of Life gives inspiration to all



Keith Welters first conceived the idea of a communal memorial based on the ancient concept of a 'tree of life' back in 1998.

The design alludes to the interconnection with our world and acts as a metaphor for rebirth and the evolution of life itself.

Over the years this concept has inspired a range of interrelated designs based on the tree itself and the nature that is dependent upon it.

The Tree of Life continues to inspire both internally and externally within the Industry.



# Continued High Volume Production



Decorative and OPC stone production at **welters®** manufacturing facility in Carlisle continues at pace. The company has seen a rise in the demand for UK produced alternatives to imported granite from eco conscious clients and they are uniquely placed to supply these in high volume, manufactured using sustainable UK based resources.



# Next Phase Planning

The company has recently been instructed to begin planning for Phase 7 of an ongoing development within a major London cemetery. Phase 6 was completed earlier in the year and the demand from their service users is such that they have received approval to proceed with Phase 7 ahead of schedule.

The provision of burial chamber and mausolea interment is now a 'no brainer' for Burial Authorities. These facilities can create real income that traditionally could only be achieved through cremation and their popularity continues to grow.



# On the Conference Circuit

Once again **welters**® have maintained a continued presence at all the Industry conferences and will continue to do so. The company considers it an important aspect of it's business, ensuring

availability to both existing and new customers attending. It is also important to keep up with the latest Industry practices to ensure its products and services are relevant to the Industry's needs.



# Memorial Orbs and Standing Stones

**welters**® proprietary Stone Memorial Orbs interment system is proving to be hugely successful. The company is embarking on further expansion to areas within a large crematorium based in the South. The crematoria are so pleased

with the Orbs it is the only means of interment that they offer their users. To compliment this expansion, **welters**® are providing a number of Standing Stones to create a Neolithic feel to the development. A number of these stones will be memorialised to provide additional income to the Authority.



# welters - Powering the Global Economy



**welters organisation worldwide grew throughout the global recession and they're not going to let a little thing like Brexit stop them.**

The company has won several high volume contracts during 2018 which has resulted in a healthy increase in material imports from abroad. With

more orders on the books and works programmed deep into 2019, **welters**® are secure in the fact that their business model is successfully propelling the organisation in a direction of strength and continued growth. The seas may have been rough and there may be storm clouds ahead, but with a steady hand at

the helm the company is confident in a bright future. Owner and CEO Keith Welters said, "I am proud of what we have achieved throughout the recession and the trajectory of continued investment and commitment to service reaffirms our leading position in the Industry".





# Flanders Remembers

In November 2018, the Flanders Government hosted their annual Flanders Remembers event at St Paul's Cathedral to mark the centenary of the First World War Armistice. This special concert also provided an opportunity for Flanders to thank all their partners for a close and successful collaboration during the centenary of the Great War.



Government  
of Flanders

St PAUL'S  
CATHEDRAL



Embassy  
of Belgium

Mr Geert Bourgeois  
Minister-president of the Government of Flanders

and

Mr Nic Van der Marliere  
General Representative of the Government of Flanders in the UK and Ireland

request the pleasure of your company at the 15<sup>th</sup> edition of

## Flanders Remembers

The Government of Flanders, in partnership with St Paul's Cathedral, is hosting a unique edition of the annual Flanders Remembers Concert to commemorate the armistice that ended the First World War. This special concert will also provide an opportunity for Flanders to thank all our partners for the close and successful collaboration during the centenary of the Great War.

The Flanders Symphony Orchestra and St Paul's Cathedral Choir, conducted by Dirk Brossé, will perform a selection of

- 'Distortion, a Hymn to Liberty' – Dirk Brossé featuring soprano Hanne Roos
- 'The Cool Web – a Robert Graves Oratorio' – Jools Scott & Sue Curtis featuring bass baritone Edward Grint

on Thursday 8 November 2018 at 6.30pm (for a 7.00pm start)  
at St Paul's Cathedral, St. Paul's Churchyard, London EC4M 8AD

R.S.V.P. by 22 October to [rsvp@flandershouse.co.uk](mailto:rsvp@flandershouse.co.uk)

Our thanks to St Paul's Cathedral, The Band of The Household Cavalry and the Company of Pikemen and Musketeers for their kind support and collaboration

2014-18  
Flanders Fields

FLANDERS REMEMBERS  
8 November 2018

a selection from 'Distortion, a Hymn to Liberty',  
and The Cool Web: a Robert Graves Oratorio'

Flanders Symphony Orchestra  
St Paul's Cathedral Choir  
conducted by Dirk Brossé



Flanders  
State of the Art

2014-18  
Flanders Fields

Keith Welters' invitation and a collection of informational literature about the event.

# Brigantes Liverymen Winter Gathering Dec 2018

The annual evening Christmas Concert was held at Chester's Cathedral. The evening included a two course supper with wine in the Rectory. The concert was performed by the Cathedral Choir and attended by several hundred people including 140 Liverymen and their guests.



# welters<sup>®</sup>

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Design and Innovation

City of London

Liverymen in the North



BRIGANTES  
CITY OF LONDON LIVERYMEN IN THE NORTH

*The Winter Gathering*

*Supper and Christmas Concert*

*Chester Cathedral*

*Saturday 8<sup>th</sup> December 2018*

*By Kind Permission of the Dean, the Very Revd Dr Timothy Stratford*

welters® Heritage Galloway Herds

**native breed preservation**

**welters**®  
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**Part of welters® Environmental Policy**

## welters® Heritage Galloways



2019 has brought new life to the **welters®** farms, with welcome additions to their award winning Heritage Galloway herds. The young calves will soon be making the most of the Scottish Borders grasslands throughout the coming Summer.



**welters®** heifers out-wintered on a bleak dull January day in the Scottish Borders

# Blackburn Grafter joins the **welters**® Heritage herds

Blackburn Grafter is the latest pedigree bull to join the **welters**® herd. This impressive animal is a Whitebred Shorthorn and was bred in the Newcastleton area of Scotland and acquired in the latter part of 2018. His acquisition is part of a new bulling program to breed with black Galloway heifers to produce Blue Grey cattle within the Heritage herds.

Similarly to Galloways, the Whitebred Shorthorn is particularly suited to the grasslands around the borders between England and Scotland. Originally called the Cumberland White, the breed has been developed to provide bulls specifically for crossing with black Galloway cattle to produce the popular Blue Grey. Unfortunately, since the introduction of continental beef breeds in the 1970's, their numbers have declined dramatically and it is now one of the rarest breeds of cattle in the UK.

The Blue Grey cattle produced by the cross breeding is a 1st generation hybrid and although recognised as a breed, are not usually able to sustain the blue grey colour into the 2nd generation. In order for the breed to be preserved, the Whitebred Shorthorn and the black Galloway must be maintained separately.

The addition of Blackburn Grafter is central to **welters**® Blue Grey cattle breeding ambitions and forms part of their Species Protection programme, which endeavours to protect, maintain and safeguard rare livestock breeds indigenous to the Borderlands.



Pedigree Whitebred Shorthorn bull Blackburn Grafter



Blackburn Grafter inspecting black Galloway heifers



welters® acclaimed Heritage Herd has also acquired new pedigree Whitebred Shorthorn heifers from the 'Katrine' herd owned by the Forestry Commission. The Commission use them for conservation grazing at Loch Katrine, a freshwater

loch and scenic attraction in the Trossachs area of the Scottish Highlands.

The new heifers will also be used to produce new bulls that will further enhance the genetic stock to ensure a hardy and healthy herd well suited to the Border conditions.



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